

To: Marine & Consumer Electronic Dealers  
From: Gregory DeVries, Director of Sales and Marketing, Marine Division  
Date: December 22, 2010

## 2011 Garmin Marine Installation Rebate Program



Garmin International is pleased to announce the **continuation** of the Marine Installation Rebate Program. This program is designed to provide National Marine Electronics Association (NMEA), American Boat and Yacht Council (ABYC) and Garmin Certified service and installation dealers with the opportunity to increase sales and profits in the increasingly competitive market of Marine Electronics. The installation rebate program will enable the installing dealer to not only offer award-winning Garmin products for installation, but also be eligible for installation rebates to help in overall profitability. This program ensures that our mutual customers receive the satisfaction of knowing their Garmin products have been installed properly and function as represented.

### 2011 Updates:

- Added the GMR™ 404 xHD and 406 xHD Open Array Radars
- Added the GHP™ 12 Autopilot
- Removed the GMR 404 and 406 Open Array Radars

### Guidelines for Marine Installation Rebate Program:

- Rebate program only applies to installations within the United States from January 1, 2011 to December 31, 2011
- Rebates will be issued for installation of the specific products as listed on the 2011 Garmin Installation Rebate Program Claim Form
- Authorized Garmin Dealers, Approved Garmin Resellers, and Certified Installation/Service Centers that are Garmin/NMEA/ABYC certified are eligible for these programs. Garmin, NMEA and/or ABYC certification number is required on claim form
- To qualify for this program, NMEA members are required to hold a current MEI or CMET certification, ABYC members are required to hold a current Marine Electrical Certification and Garmin members are required to hold a current installation or service center certification
- Garmin reserves the right to remove any Dealer, Reseller or Service Center from these programs if it fails to meet the expectations of customers or Garmin
- Please submit claim within 30 days of completed service or installation and allow 8-12 weeks to process the claim

### Three Steps to Submit a Valid Installation Rebate Claim:

1. Complete a 2011 Marine Garmin Installation Rebate Claim Form. Please provide your required Garmin, NMEA or ABYC certification number and required product serial number(s).
2. Attach a copy of your dated, itemized invoice showing proof of the service(s) or installation(s). Invoices that fail to show date of service or installation (and itemized model names for installations) will not be processed. The vessel owner information that appears on the invoice must match the vessel owner information provided on the claim form.
3. Within 30 days of the service or installation, please submit the required documentation to the mailing address listed on the claim form.

For Rebate questions, please contact [rebate@garmin.com](mailto:rebate@garmin.com).

**Terms and Conditions:** This limited time program applies to installation of products in factory-new condition only; used or newly overhauled products are not eligible. Garmin is not responsible for incomplete requests, loss in mail, postage due or C.O.D. receipts, or any consequential damages and does recommend keeping a copy of your invoice and claim form for your records. The rebate program is only available to residents of the United States. Void where prohibited, taxed or otherwise prohibited by law. Garmin reserves the right to rescind and/or change these programs at any time. Claims will be paid in U.S. Dollars only. Recipient of the claim pays any applicable taxes.



# 2011 Garmin Installation Rebate Program Claim Form

Please complete this rebate claim form and attach the original or copy of the original dated, itemized invoice showing proof of the installation(s). Submit the claim within 30 days of the installation to:

**Garmin International, Inc.**  
**Attn: Rebate Dept./Installation Rebate Program**  
**1200 E. 151<sup>st</sup> Street**  
**Olathe, KS 66062**

Dealer invoice must show the name(s) of installed Garmin models. OEM dealers are not eligible for this rebate offer. Serial numbers are required on lower section of the form. Checks mail directly to the dealer. Please allow 8-12 weeks to process the request. Incomplete submissions may not be processed. For questions, please contact [rebate@garmin.com](mailto:rebate@garmin.com)

<b>Garmin Dealer Name:</b>	<b>Installation Date:</b>	<b>Vessel Name and Hull #:</b>
<b>Dealer Account # with Garmin</b> (if applicable):	<b>Installation Technician:</b>	<b>Vessel Owner:</b>
<b>REQUIRED NMEA, ABYC or Garmin Certification**</b> #: _____	<b>Installing Dealer's Mailing Address:</b> (rebate check will mail to this address)	<b>Vessel Owner's Mailing Address:</b>
<small>**Please do not submit a copy of your NMEA or ABYC certificate. We ask that you provide your NMEA/ABYC certification number. If necessary, you may contact NMEA/ABYC direct to obtain your number. Please note that ABYC installers must have Marine Electrical Certification to qualify for this program. **</small>	<b>Dealer's Telephone:</b>	<b>Vessel Owner's Telephone:</b>
<b>Installation Claim Date:</b>	<b>Dealer's Email Address:</b>	<b>Vessel Owner's Email Address:</b>

Model	Serial Number (required)	Rebate Offer	Qty	Total Rebate Amount
GPSMAP 4008 010-00591-00		\$50		
GPSMAP 4208 010-00591-01		\$50		
GPSMAP 5008 010-00593-00		\$50		
GPSMAP 5208 010-00593-01		\$50		
GPSMAP 4010 010-00690-00		\$75		
GPSMAP 4012 010-00592-00		\$75		
GPSMAP 4210 010-00690-01		\$75		
GPSMAP 4212 010-00592-01		\$75		
GPSMAP 5012 010-00594-00		\$75		
GPSMAP 5212 010-00594-01		\$75		
GPSMAP 5015 010-00692-00		\$100		
GPSMAP 5215 010-00692-01		\$100		
GPSMAP 6008 010-00750-00		\$50		
GPSMAP 6208 010-00750-01		\$50		
GPSMAP 6012 010-00751-00		\$100		
GPSMAP 6212 010-00751-01		\$100		
GPSMAP 7012 010-00749-00		\$100		
GPSMAP 7212 010-00749-01		\$100		
GPSMAP 7015 010-00748-00		\$125		
GPSMAP 7215 010-00748-01		\$125		
GSD 22 010-00397-00		\$25		

Model	Serial Number (required)	Rebate Offer	Qty	Total Rebate Amount
GXM 51 010-00753-00		\$25		
GMI 10 010-00687-00		\$25		
GMR 18 HD 010-00572-02		\$50		
GMR 24 HD 010-00572-03		\$50		
GMR 404 xHD 010-00484-03				
GMR 404 xHD W/P 010-00738-10		\$100		
GMR 404 xHD K10-00012-06				
GMR 406 xHD 010-00484-04				
GMR 406 xHD W/P 010-00738-10		\$100		
GMR 604 xHD 010-00484-03				
GMR 604 xHD W/P 010-00738-00		\$100		
GMR 606 xHD 010-00484-04				
GMR 606 xHD W/P 010-00738-00		\$100		
GMR 606 xHD K10-00012-07				
GMR 1204 xHD 010-00484-03				
GMR 1204 xHD W/P 010-00739-00		\$100		
GMR 1206 xHD 010-00484-04				
GMR 1206 xHD W/P 010-00739-00		\$100		
GHP 10 Autopilot 010-00705-00		\$125		
GHP 12 Autopilot 010-00705-30		\$100		
TR1 Gold Autopilot 101-2000-00		\$50		
AIS 600 010-00865-00		\$25		

**Total Rebate Request Amount: \$**